



2017 IMPACT REPORT

GOOD SAMARITAN HEALTH CENTER OF GWINNETT

SERVE. INVEST. DO LIKewise.

Good Samaritan
Health Center
doing likewise





Good Samaritan Health Center of Gwinnett demonstrates the love of Christ by providing low cost healthcare and dental services to the poor and uninsured. Our purpose is to glorify God by meeting the physical needs of our patients as well as their spiritual needs through prayer and biblical counseling. We also aim to decrease utilization of non-emergent emergency services by the uninsured and train rising medical professionals to address the needs of vulnerable patient populations.

We stand amazed when we pause to take account of what God has done through this ministry.

We have recorded remarkable increases during the last five years in the number of people we serve. In 2017 we experienced a **48% increase in visits compared to 2016**. Since our inception in 2005, we have provided more than 116,000 encounters to more than 20,000 individuals.

Our big successes of 2017 include the performance of our dental clinic and the merger of the former Bridge Atlanta Medical Center into the Good Samaritan Health Center of Gwinnett. We also launched a new mobile-friendly website with Spanish translations. Our major plans for 2018 include the launch of our dental clinic at our second location, which is already providing medical services, and the kick-off of our 2020 Capital Campaign.

I hope you are pleased with what we are doing at Good Sam Gwinnett and I hope you will encourage us with the offer of financial support this year. The significant year-over-year growth of our ministry comes at an ever-increasing cost, and we depend on your donations to keep our appointment fees at a price point our poor and uninsured patients can afford.

As always, may you be blessed in abundance so you may bless with abandon!



From the Executive Director
Gregory E. Lang, PhD

Our Impact

In 2017 we recorded **25,962 total visits** to our organization— 16,841 medical appointments and 2,705 dental appointments. Within those medical and dental appointments, we served **4,175 unique individuals!** Plus, an additional 6,416 visits were made by patients who came for other services.



We believe the whole person approach is the most effective strategy for producing lasting change in the quality of life for our customers. That's why we offer medical services including primary care for adults and children, women's health, specialty medical, and chronic

care management as well as general dentistry, dispensary and pharmacy assistance, health education and disease management classes, counseling, spiritual health, social work services and resource referrals.



Patients visit our clinics 4.7 times on average in a calendar year.



Our cost per appointment was \$76.45, and patient payment per appointment was \$41.31.



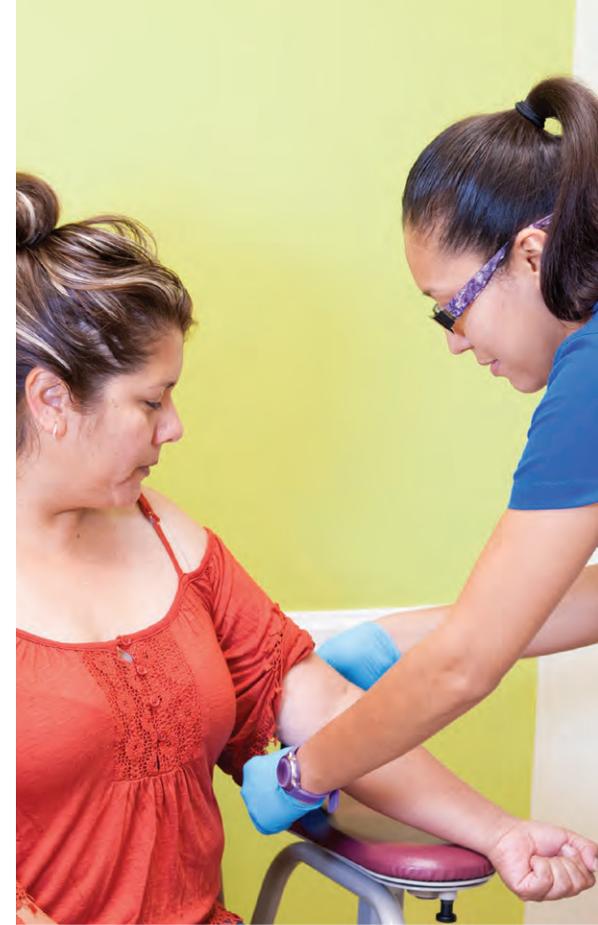
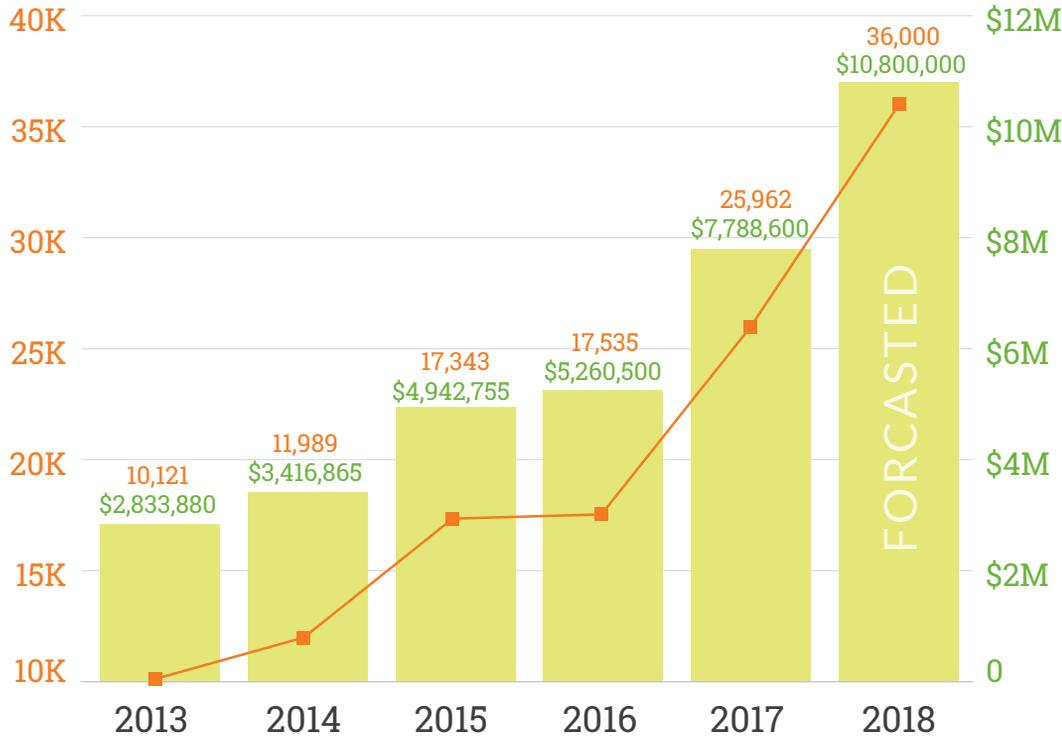
Our physician dispensary provided 650 patients a month with convenient access to free and low cost medications.



Nearly 770 people attended our counseling and education programs.

A Five-Year Snapshot

■ Patient Encounters ■ Estimated Value



Learn how we are leaning in to the needs of our community





New Second Location

As a result of the merger with the former Bridge Atlanta Medical Center, we now operate in two locations – Good Samaritan Health Center of West Gwinnett and Good Samaritan Health Center of East Gwinnett. The two clinics offer staggered hours enabling us to be open Monday through Saturday and until 8 pm two nights a week. Taken together, **we are open 52 hours per week**, providing a wide range of opportunities for the poor and uninsured to seek affordable care in our clinics rather than emergency rooms and other expensive venues.



A Successful Alternative to the ER

Our clinics are open when most primary medical practices are not and serve as an alternative to non-emergent use of local emergency room service.

In 2017 **we provided 2,685 appointments during evening and weekend hours** preventing 466 non-emergent medical visits to the emergency room. We also treated 179 dental emergencies, saving these patients an emergency room visit, too.

In total, **645 emergency visits were avoided** when Good Samaritan was utilized as the first point of intervention.

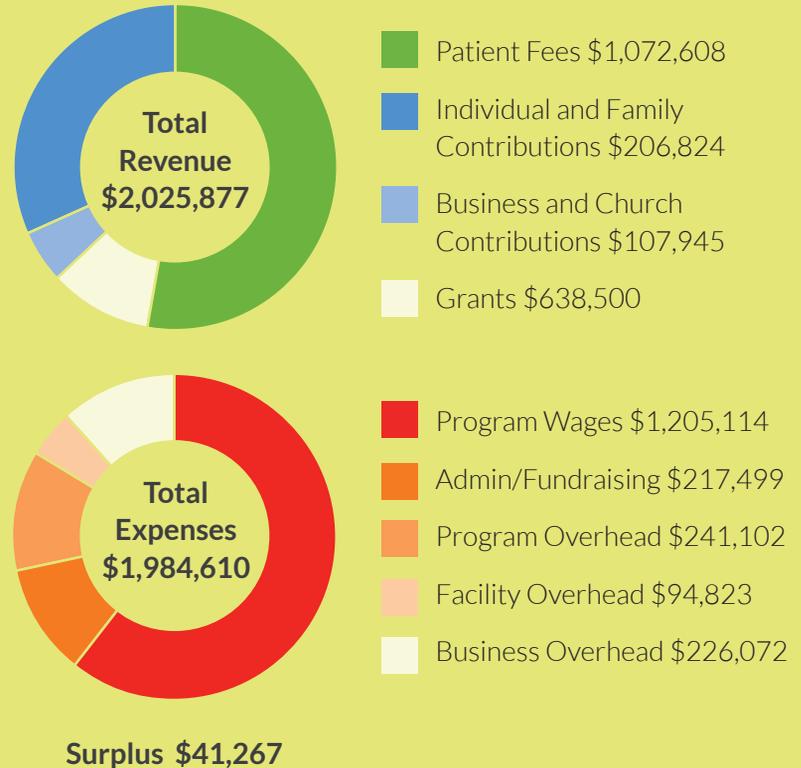


The Only Charitable Dental Clinic Serving Gwinnett County

We operate the only charitable dental clinic serving all of Gwinnett County and delivered more than **2,700 low-cost dental appointments** to children and adults in 2017. Unfortunately, we have a 14-week waiting list. Our second dental clinic at our new Good Samaritan Health Care Center of East Gwinnett will open April 2018.

Financial Performance

We strive to be trusted and faithful stewards of the resources made available to us by donors. We are grateful to all who made contributions in 2017.





Our Patients

Our healthcare services are offered exclusively to the poor and uninsured who very often are unemployed or underemployed.

Our patients are predominately women, Hispanic, about 39 years old (range: 1-92), with an average household income of \$18,489 supporting 3.2 people. Eighty-three percent reside in Gwinnett County, 44% are married, and 72% are employed. Services are provided to all patients regardless of race, color, religion, gender, sexual orientation, national origin, veteran status, or immigration status.

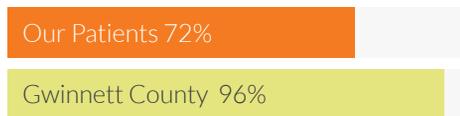
Uninsured



Female



Employed



Married



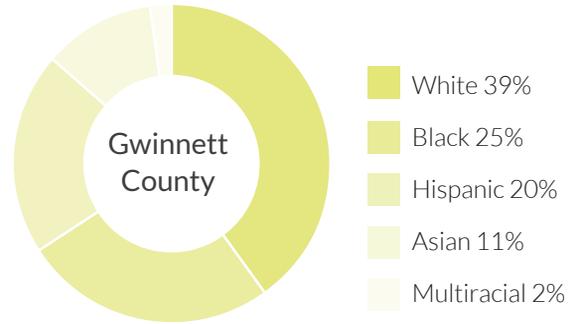
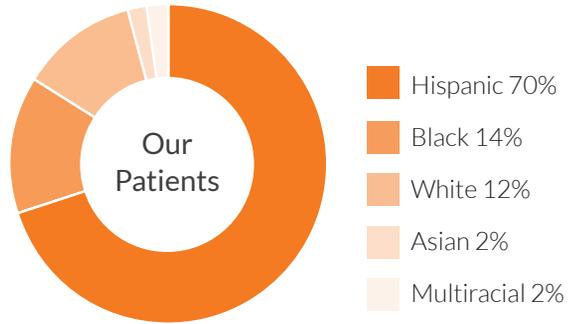
58 countries are represented within our patient population. We invite patients to mark their homelands when they visit our office.

See more patient demographics, and look ahead to Gwinnett County in 2040

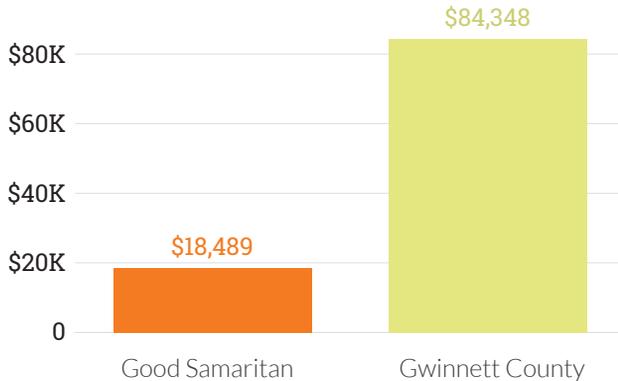


Patient Demographics *continued...*

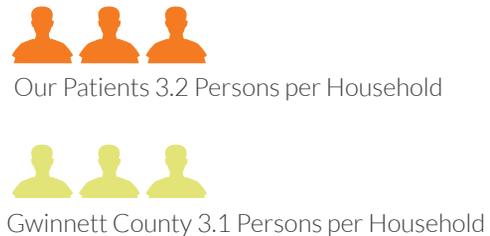
Race and Ethnicity



Average Income



Persons Per Household



Looking Ahead

Gwinnett's population is estimated to reach 1.35 million by 2040, and nearly 14 percent will be poor.

The Atlanta Regional Commission forecasts the 20-county Atlanta region will add 2.5 million people by 2040 – the equivalent of adding all of metro Charlotte – bringing the region's population to more than 8 million. Gwinnett County will be the region's largest county with a population of 1.35 million.

Simultaneously, a fast-growing Hispanic population will make the region even more diverse, and the population of older adults will soar as lifespans increase and the large Baby Boom generation ages. According to a 2017 report by the U.S. Census Bureau, 17.8% of Gwinnett County residents under the age of 65 are without health insurance, and 11.3% of all people living in Gwinnett are at or below the Federal Poverty Level.

This increase in population is on trend with 2016 reports showing that the 10-county Atlanta region added 69,200 residents between 2015 and 2016 – pushing the total population of the metro area to 4.4 million – and that Gwinnett County added 17,300 residents, more than any other county in the region.

Assuming the 2040 forecasts materialize, Gwinnett County will see an increase of more than 50,000 poor residents in need of services, including health and dental care. With your help, we will build the capacity needed to serve this growing population.



*Here's what we need to
continue our work*





As We Continue to Grow...

Our 2018 operating budget is \$3,197,421 and patients will pay half that cost. We need your help to fill the \$1,600,000 gap.

We ask you to meet our patients halfway as they help pay for the services they receive, and to join the ranks of our friends and board members who with you would provide enough charitable contributions to fund the remaining half of our operating expenses.

Together, patients, donors, staff, and volunteers can dramatically improve the health of our community.

Donate online today at goodsamgwinnett.org



Your contributions help provide



25,000 medical appointments



5,000 dental appointments



6,000 social services appointments



400 volunteers with service learning opportunities



200 healthcare students with mentoring and training

Our Vision for 2020

Witnessing our double-digit growth for several years running, knowing the need for charity dental care is greater than our current capacity, and planning for the expected explosive growth of Gwinnett County in the next decade, we must have more people and space to adequately serve the need that lies ahead.

The 2020 Capital Campaign will fund the relocation of our second clinic, Good Samaritan Health Center of East Gwinnett, to a facility that provides enough office and parking space to accommodate an expansion of our programs and services.

Currently we are utilizing the second clinic nearly to its physical capacity. With an appropriately sized facility, we will provide Gwinnett County with two full-service charitable clinics.

We ask for your support in order to achieve the goal of acquiring, renovating, and equipping a larger facility so that we might better attend to the needs of the poor and uninsured.



To give or pledge to the 2020 Capital Campaign, contact Gregory Lang, PhD, Executive Director, at greg.lang@goodsamgwinnett.org.

A Fully Funded Relocation of a Good Samaritan Health Center of East Gwinnett in 2020 will allow us to:



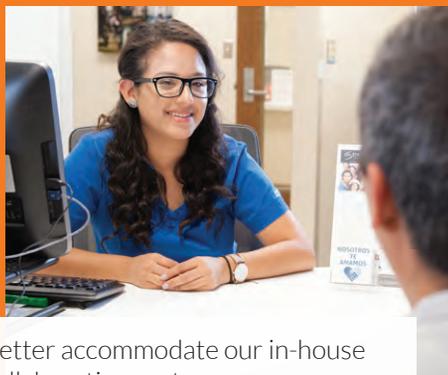
Acquisition	\$1,500,000
Architecture	\$60,000
Renovation	\$1,800,000
Equipment	\$240,000
Furnishings	\$70,000



Continue expanding our charity dental practice. Today we have a 14-week waiting list.



Expand our dispensary so that we can stock more low cost medications for the chronic diseases we manage.



Better accommodate our in-house collaborating partners.



Offer new programs such as physical therapy and vision care in addition to our medical, dental, dispensary, counseling and social work services.

Thank you!

Volunteers

We were blessed with the volunteer labor of 336 individuals during 2017, who gave a combined 13,890 hours of service valued at \$522,974.

Board of Directors

Sam Kaywood, JD; Chair
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Lisa Brown
Sharon Chalmers, DNP
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Monty Watson
Linda Watson-Hills
Bill Williams, DMD
Greg Witwer

Community Partners

Through its onsite partners, the Good Samaritan Health Center of Gwinnett helps individuals apply for food stamps, Medicaid insurance, rental and utilities payment assistance, financial counseling, emergency shelter and refuge, and more. We enjoy the collaboration and encouragement of many nonprofit service organizations, and are grateful to them for their faithful support of our ministry:

Catholic Charities of Atlanta
CETPA

Dispensary of Hope

Georgia Charitable Care Network

Goodwill Industries of
North Georgia

Gwinnett Coalition for Health and
Human Services

Gwinnett County Detention
Center (GRIP: Gwinnett Re-Entry
Intervention Program)

Gwinnett Hospital System

Gwinnett, Newton, Rockdale
County Health Departments

Helping Mamas

Norcross Cooperative Ministry

Northside Hospital
(FASP Program)

NSpire Outreach

Partners Against Domestic
Violence

Pregnancy Resource Center of
Gwinnett

Project Community Connections,
Inc.

StepByStep Recovery

Tapistri

United Way of Greater Atlanta
(GRIP: Gwinnett Re-Entry
Intervention Program)

Vaccines for Children, Georgia
Department of Public Health

ViewPoint Health



All of us – staff, students, and volunteers – thank you,
our donors, for giving so much to make our work possible. Glory be to
God for bringing us together for the sake of His kingdom and in His name. With
your support, we are honored to care for the sick, the poor, the foreigner, the
widow, the orphan, the prisoner, and others.



Academic Partners

We are thankful to these academic partners who routinely send students and faculty to serve in the clinic for the benefit of our patients:

Augusta College
Central Georgia College and State University
Dental College of Georgia
Georgia Gwinnett College
Georgia Southern University
Medical University of South Carolina
Mercer University
University of North Georgia
Walden University

*As a Nurse Practitioner student, my learning experience at Good Samaritan Health Center of Gwinnett has been **invaluable**. It is a rare setting that gives equal attention to the mind, body, and spirit of a healthcare patient.*

- Lorraine McDowell, RN; Advanced Practice student

Provider Partners

We are grateful to the medical and dental community of Greater Atlanta for the volunteer hours and generous courtesies extended to our patients, particularly the following, who help us time after time to serve the poor and uninsured. With the generous assistance of these partners, as well as Gwinnett Medical Center and Northside Hospital, we were able to arrange for the low-cost provision of referrals to specialists, diagnostic imaging, and various surgeries for many patients. We are immeasurably thankful for this valuable and essential support of our ministry.

Physician Partners

Dr. Salpi Adrouny
Dr. Tope Afon
Dr. Michael Blaiss
Dr. Michelle Chevalier
Dr. Teresa Clark
Dr. Franklin Diaz
Dr. Jonnica Dozier
Dr. Brinkley Goodson
Dr. LeRoy Graham
Dr. Omari Hodge
Dr. Sylvia Johnson
Dr. Anwarrullah Khan
Dr. Christine Kirlew
Dr. Joseph Kim
Dr. Michael Morris
Dr. Israel Orija
Dr. David Park
Dr. Lori Randall
Dr. Jacob Varghese
Dr. Eric Zurbrugg

Dentist Partners

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Dr. Jamie Austin
Dr. Nayeem Basher
Dr. Lewis Brown
Dr. Bruce Carter
Dr. Clayton Davis
Dr. Uyen Do
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Dr. Nancy Geller
Dr. Tina Herington
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Dr. Cliff Johnson
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Dr. Alison Widmann
Dr. William Williams
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Dr. James Yoon
Dr. Lyle Zuck

Clinic Partners

Atlanta Pediatric
Gastroenterologists
Care and Counseling
Center of Georgia
Children's Cardiovascular
Medicine
ENT of Georgia
Georgia Cancer Specialist
Georgia Prenatal
GI for Kids
Gwinnett Heart Specialists
Gwinnett Pulmonology
Group
Gwinnett Sports Rehab
Gwinnett Surgical
Associates
North Atlanta
Endocrinology and
Diabetes

North Atlanta Urology
North Georgia Neurology
Group
North Georgia
Rheumatology
Polaris Spine and Surgery
Center
Quill Surgery
Resurgens Orthopaedics
Southern Dermatology
Suburban Hematology-
Oncology Associates
Thomas Eye Group
Village Podiatry Center

Donors

We are grateful to our donors who make it possible for us to pursue our mission, and we pray for each of them and their families, asking God to grant them peace and favor:

Businesses

Allgood Pest Solutions
Atlanta Dental Hygienist Soc.
Atlanta Dental Supply Co.
Atlanta Flooring Design Centers
Beverage Locker
California Pizza Kitchen
Cortland Management
CTR Partners
Gearon 1 LLC
Hunter Group
LocumTenens.com
MMB International
National DCP
Northside Hospital
Park Point North
Philadelphia College of
Osteopathic Medicine
Piedmont Bank
Regions Bank
Suzanna's Kitchen, Inc.
Thomas Eye Group
Two Men and a Truck - 115
WR Starkey Mortgage

Churches

12Stone Church
Duluth First UMC
Glory City Church
Gwinnett Bible Church
Johns Creek Presbyterian
Church
Norcross First United Methodist
Perimeter Church
Rising Church
Simpsonwood United Methodist
Church
Victory World Church

Foundations

Albert Steiner Charitable Fund
Armstrong Family Fund
Carlyle Fraser Fund
Cawood Foundation
Community Foundation for
Greater Atlanta
Community Foundation for
Northeast Georgia
Franklin Foundation
George Ramlose Foundation
Georgia Dental Foundation

Georgia Power Foundation

Greater Atlanta Dental
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Gwinnett County Board of
Commissioners
Gwinnett Medical Center
Foundation
Healthcare Georgia Foundation
Ida A Ryan Trust
Jackson EMC Roundup
Jesse Parker Williams
Foundation
Jim Ellis Foundation
Mark and Evelyn Trammel
Foundation
Mary Allen Lindsey Branan
Foundation
Primerica Foundation
Rotary Club of Gwinnett
Scott Hudgens Family
Foundation
The Grainger Foundation
The Vasser Wooley Foundation
United Way of Metropolitan
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Wells Fargo Foundation

Individuals and Families

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Baizan, Joanne
Baldwin, Rev. Henry
Barton, Marshall
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Brown, Dr. & Mrs. Lewis
Buchanan, Leslie and Bill
Bus, Suzanne
Carpenter, June and Myles
Carter, Curtis
Celestin, Steven
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Leech, Suzanne
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Mansfield, Roger
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Martino, Roy
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McPheely, Jan and Brian
Mielarczyk, Barbara
Mohan, Perumal



Donors *continued...*

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Wilson, Jessica and Robert
Witwer, Greg and Nancy
Wood, Kristin

We also thank those who gave anonymously or indirectly through entities such as the National Christian Foundation, PCA Foundation, Mile High United Way, and United Way of Greater Atlanta.

Our audited financial statements and 990 tax documents are available for review upon request.





Good Samaritan Health Center of West Gwinnett

5949 Buford Hwy., Norcross, GA 30071
678-280-6630

Good Samaritan Health Center of East Gwinnett

4864 Jimmy Carter Blvd., Norcross, GA 30093
770-806-0162

For more information about our clinics or the 2020 Capital Campaign contact
Greg Lang at greg.lang@goodsamgwinnett.org, or 678-280-6630, ext. 107.

goodsamgwinnett.org |   